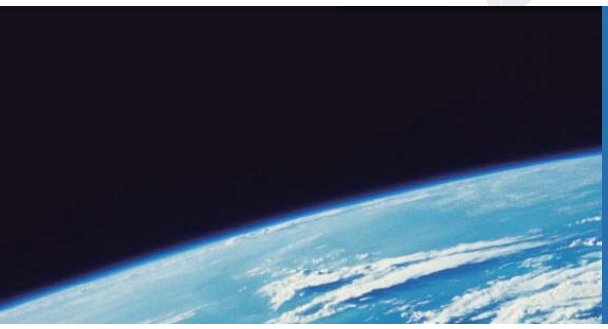

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QUESTION & ANSWER

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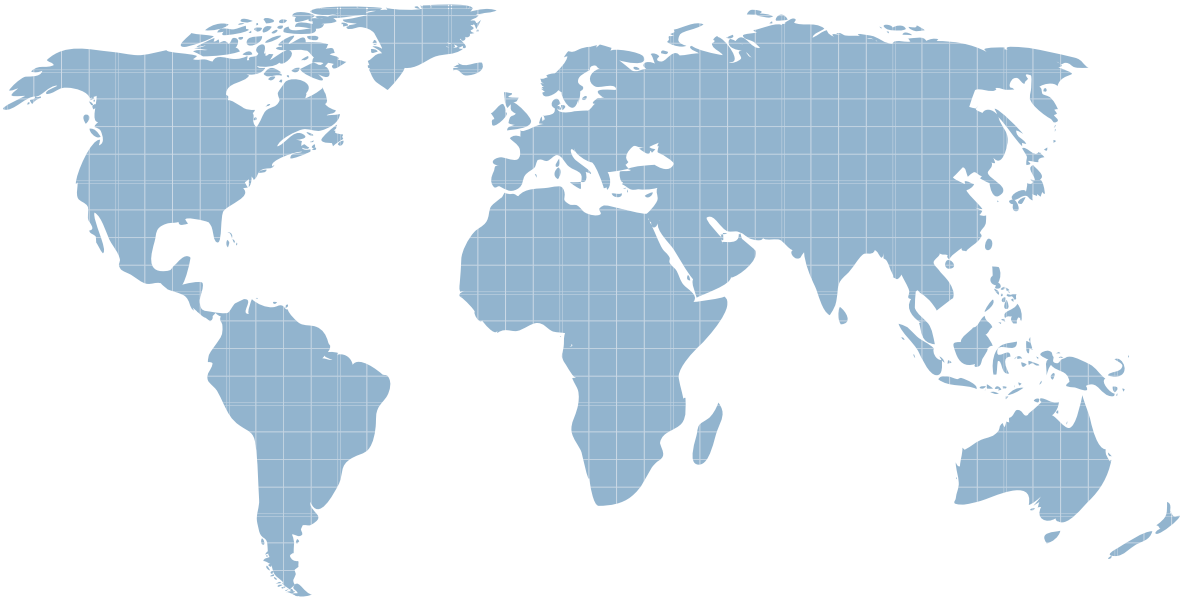

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Exam : **000-861**

Title : System Collaboration Sales V5.07.07

Version : DEMO

1. A customer is considering implementing an IP telephony solution, and wants to integrate voice mail messaging into the user's email mailbox. Which IBM collaborative products would satisfy the customer's requirement?

A. Workplace Services Express and System i IP Telephony

B. Domino and System i IP Telephony

C. Sametime on System i and System i IP Telephony

D. WebSphere Portal, Domino and System i IP Telephony
Answer: B

2. A large online retailer is experiencing rapid growth and needs to differentiate themselves from their competitors. Their company president wants an easy-to-navigate online customer service interface and the ability for the sales people to communicate with the customer service department instantly. Which IBM solution addresses the customer's requirement for collaborative technologies?

A. WebSphere Commerce and Lotus Enterprise Integrator

B. Sametime and WebSphere Portal

C. Workplace Collaboration Services and Quickr(QuickPlace)

D. System i IP Telephony and Lotus Web Conferencing
Answer: B

3. An opportunity has been identified for messaging migration from a competing platform. The customer has a requirement to test new messaging software releases before placing them into production. Which IBM software solution best satisfies this requirement?

A. WebSphere Virtual Portal Provisioning

B. Domino for i5/OS

C. Sametime

D. Workplace Collaboration Services
Answer: B

4. A customer wants to add presence and location awareness to their traveling sales force's mobile devices. Which IBM collaborative product would accomplish this?

A. Domino Unified Communications

B. WebSphere Everyplace Access

C. Domino Everyplace D. Sametime
Answer: D

5. A customer with an existing System i 550 has available capacity and wants to add an IP Telephony solution. They are also concerned about creating an HA environment for their telephony solution. What is the lowest cost solution for this customer?

A. Add one LPAR on the i550 and add a Telephony Express Edition.

B. Add one LPAR on the i550 and add a Telephony Express HA Edition.

C. Add a partitioned i520 Standard Edition.

D. Add one i5/OS and two Linux partitions to the i550.
Answer:A

6. What are the benefits of Domino on System i for customers who want to reduce server footprints?

A. Dynamic Domino partitioning; virtual ethernet; Capacity on Demand

B. Reduced administration cost; multi-versioning; Domino partitions

C. Larger memory support; Capacity on Demand; SQL support

D. Reduced networking costs; Domino clustering; single signon
Answer: B

7. What is the quickest way to get the complete overview of the prospect's applications and infrastructure?

A. Ask the Network Administrator what technology is installed.

B. Ask the Help Desk operator to identify all the key applications.

C. Ask the Systems Operator to help gather detailed hardware and software component lists.

D. Ask the IT Director to diagram the IT environment.
Answer: D

8. A customer needs to discuss the details of a large project with employees from different countries. Which solution category best addresses this need?

A. Document and Content Management

B. Multilanguage Mail and Calendaring

C. Web Conferencing

D. Instant Messaging
Answer: C

9. A customer needs to implement a low-cost, simple collaboration solution for end users to access and edit documents across the enterprise. Which product meets the customer's requirement?

A. Quickr(QuickPlace)

B. Sametime

C. Domino Document Manager

D. Domino Web Access
Answer:A

10. What is a benefit of using System i IP Telephony?

A. It reduces server infrastructure costs.

B. It runs in any i5/OS partition.

C. It uses any Linux distribution.

D. It enhances systems management with iSeries Navigator.
Answer:A

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