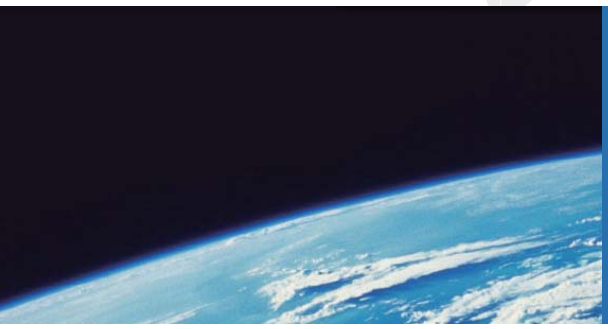
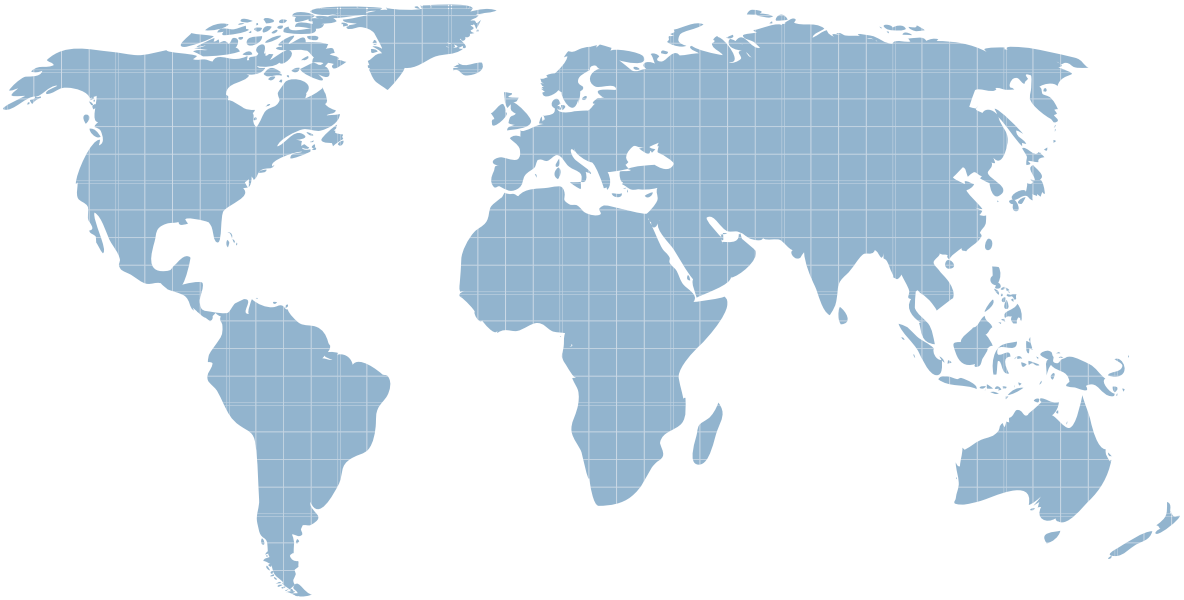


ITTEST

QUESTION & ANSWER

Guías de estudio precisos, Alta tasa de paso!



Ittest ofrece información actualizada de forma gratuita en un año!

http://www.ittest.es/

Exam : **000-959**

Title : Enterprise Storage Sales V3

Version : DEMO

1.Which product is the Real-time Compression Appliance technology designed to work with?
A.3PAR
B.Isilon
C.NetApp
D.Compellent
Answer: C

2.Which Technical and Delivery Assessment is conducted after solution design and before proposal to the customer?
A.Pre-sale
B.Post-sale
C.Pre-install
D.Post-install
Answer: A

3.A customer wants to design a new storage infrastructure that will have a common pool of storage.There is a mix of POWER and x86 servers, and the high performance servers will use Fibre Channel adapters.Both high availability and disaster recovery over a long distance are necessary.
Which piece of information is most important in order to connect a SAN to the network?
A.Which protocols must be supported
B.Number of hops between different servers
C.Number of Fibre Channel and network attached devices
D.Speed of the Fibre Channel and network attached devices
Answer: A

4.A customer is looking to start with a 100 TB storage solution.Over the next three years, they expect to double their storage capacity and performance requirements.
Which IBM storage solution will scale both performance and capacity proportionately for this customer?
A.N6420
B.DS8800
C.XIVGen3
D.SAN Volume Controller with D55100
Answer: C

5.A customer is very interested in taking advantage of cloud storage.In which order should the customer implement these three key steps before deploying private cloud storage?
1. Automate storage management, including key operational processes such as backup, recovery, metering, and billing
2. Establish an efficient storage environment by leveraging virtualization, deduplication, compression, and tiering
3. Optimize the storage environment by adding self service and pay-per-use capability
A.1, 2, 3
B.1, 3, 2
C.3, 2, 1

D.2, 1, 3
Answer: D

6.A sales specialist closes a customer meeting with an opportunity to offer a DSS800 for a critical SAP database application workload which runs on AIX and an EMC DMX system.The customer is concerned with performance and asks for a performance analysis before the DS8800 proposal.
Which IBM tool should be used for planning the configuration?
A.RMF Magic
B.SAP Magic
C.DiskMagic
D.Capacity Magic
Answer: C

7.A sales specialist is discussing FO SAN with a customer, who says that it is not the right solution for the company's needs.The customer has another solution in mind but has forgotten the exact name of it, saying only that it has something to do with the LAN.
Which term is the customer most likely trying to articulate?
A.SAS
B.WAN
C.SATA
D.SCSI
Answer: D

8.In a meeting with the new Operations Director, it is mentioned that the storage administrator has been with the customer for as long as the current 010.The Operations Director states their team will make a recommendation to the 010.
What should the sales specialist do next?
A.Schedule a meeting with the 010
B.Meet with the storage administrator
C.Prepare the proposal for the Operations Director
D.Present the solution to the 010 and Operations Director
Answer: B

9.What is an advantage of IBM XIV System Storage over HP P10000 (3PAR) in a cloud environment?
A.QoS integration
B.Distributed node design
C.Scales with performance
D.Tier-less architecture design
Answer: D

10.A POWER customer is looking for a tool to allow chargebacks for storage usage to various departments within their company.
Which Tivoli Storage Productivity Center V4.2 module provides the functionality?
A.Tivoli Storage Productivity Center for Data

B.Tivoli Storage Productivity Center for Disk
C.Tivoli Storage Productivity Center forFabric
D.Tivoli Storage Productivity Center for Replication
Answer: A