



# ITTEST

QUESTION & ANSWER

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**Exam** : **000-M196**

**Title** : Social Software and Unified  
Communications Sales  
Mastery Test v1

**Version** : DENO

1.Which of the following is NOT true of the Files feature?

- A. Files can be shared with colleagues
- B. Access to files can be monitored
- C. Files have to be word processing documents
- D. File users can leave comments about the file

**Answer: C**

2.What two features are common to all Same time offerings?

- A. Video and presence awareness
- B. Basic chat and presence awareness
- C. Basic telephony and basic chat
- D. Mobile capability and basic chat

**Answer: B**

3.Using collaboration software like Lotus Connections helps organizations work smarter by:

- A. Improving information sharing
- B. Improving third-party software features
- C. Enhancing wikis
- D. Developing Lotus Connections services

**Answer: A**

4.With whom has Lotus Connections partnered to provide capabilities in human resources management?

- A. SAP
- B. PeopleSoft
- C. Monster.com
- D. IBM Global Services and SuccessFactors

**Answer: D**

5.Which social networking components can be added to a community?

- A. Any three Lotus Connections widgets
- B. Only the profiles associated with the community members
- C. Only the files required by the community
- D. Any file, activity, blog, wiki, feed, forum, or person associated with the community

**Answer: D**

6.What is the new feature in Lotus Connections 2.5 that enables users to keep the network of people they are connected to up to date on their activities?

- A. Profiles
- B. Microblogs
- C. Activities
- D. Social bookmarks

**Answer: B**

7.Which new feature of the Profiles page shows status updates, enables people to go into a profile and

leave comments, and sends update notifications whenever something new is posted?

- A. The Board
- B. Tags
- C. My Links
- D. Network

**Answer: A**

8.Which software-as-service initiative has a click-to-cloud feature that enables users to have activities on premises and in the cloud?

- A. Lotus Sametime
- B. Lotus Quickr
- C. LotusLive
- D. Lotus Notes

**Answer: C**

9.The Lotus Quickr task pane, which displays a hierarchical view of document libraries, is available in which connector?

- A. Lotus Sametime
- B. Lotus Symphony
- C. Microsoft Office
- D. Microsoft Outlook

**Answer: D**

10.The new Lotus Connections wiki feature has:

- A. A rich text editor that provides functions similar to a word processor's function
- B. A subscription service for members
- C. A drawing function with basic shapes
- D. A standard format that cannot be edited

**Answer: A**