



## **QUESTION & ANSWER**

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## Exam : 000-M196

# Title: Social Software and UnifiedCommunications SalesMastery Test v1

## Version : DENO

- 1. Which of the following is NOT true of the Files feature?
- A. Files can be shared with colleagues
- B. Access to files can be monitored
- C. Files have to be word processing documents
- D. File users can leave comments about the file

#### Answer: C

- 2.What two features are common to all Same time offerings?
- A. Video and presence awareness
- B. Basic chat and presence awareness
- C. Basic telephony and basic chat
- D. Mobile capability and basic chat

#### Answer: B

3.Using collaboration software like Lotus Connections helps organizations work smarter by:

- A. Improving information sharing
- B. Improving third-party software features
- C. Enhancing wikis
- D. Developing Lotus Connections services

#### Answer: A

4. With whom has Lotus Connections partnered to provide capabilities in human resources management?

- A. SAP
- B. PeopleSoft
- C. Monster.com
- D. IBM Global Services and SuccessFactors
- Answer: D

5. Which social networking components can be added to a community?

- A. Any three Lotus Connections widgets
- B. Only the profiles associated with the community members
- C. Only the files required by the community
- D. Any file, activity, blog, wiki, feed, forum, or person associated with the community

#### Answer: D

6.What is the new feature in Lotus Connections 2.5 that enables users to keep the network of people they are connected to up to date on their activities?

- A. Profiles
- B. Microblogs
- C. Activities
- D. Social bookmarks

#### Answer: B

7. Which new feature of the Profiles page shows status updates, enables people to go into a profile and

leave comments, and sends update notifications whenever something new is posted?

- A. The Board
- B. Tags
- C. My Links
- D. Network
- Answer: A

8. Which software-as-service initiative has a click-to-cloud feature that enables users to have activities on premises and in the cloud?

- A. Lotus Sametime
- B. Lotus Quickr
- C. LotusLive
- D. Lotus Notes

Answer: C

9. The Lotus Quickr task pane, which displays a hierarchical view of document libraries, is available in which

- connector?
- A. Lotus Sametime
- B. Lotus Symphony
- C. Microsoft Office
- D. Microsoft Outlook

#### Answer: D

- 10. The new Lotus Connections wiki feature has:
- A. A rich text editor that provides functions similar to a word processor' sf undi on
- B. A subscription service for members
- C. A drawing function with basic shapes
- D. A standard format that cannot be edited

Answer: A