



# ITTEST

## QUESTION & ANSWER

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**Exam : 00M-231**

**Title : IBM Software Subscription &  
Support Sales Mastery Test  
v1**

**Version : DEMO**

1.What specific renewal data can a Reseller/VAD view when they access Renewals via Passport Advantage Online?

- A.All Renewal line items for all clients they have sold licenses or renewals to in the past.
- B.Only renewal line items associated with the Reseller/VAD prior year's transactions.
- C.All Renewal line items for all clients they have sold licenses to regardless of when the licenses were sold.
- D.Their client's entire IBM Software Subscription & Support quote.

**Answer: C**

2.What day of the month does IBM recommend Resellers/VADs pull their renewal data?

- A.1st
- B.15th
- C.17th
- D.The last day.

**Answer: C**

3.When is your client's Subscription & Support renewal due?

- A.30 days before their anniversary date.
- B.On or before their anniversary date.
- C.45 days before their anniversary date.
- D.At any time, there is not a set deadline.

**Answer: B**