

ITTEST

QUESTION & ANSWER

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Exam : 646-151

Title : Cisco Sales Associate Exam

Version : DEMO

1. Without a service contract that supports the refresh of Cisco IOS software, what must customers do?

A.use an alternative to Cisco IOS software

B.purchase releases, enhancements, or updates separately

C.find a network application software that can perform the same functions

D.call the Cisco Technical Assistance Center (TAC) to obtain releases, enhancements, or upgrades

Correct:B

2. Which three are standard Cisco warranties? (Choose three.)

A.full lifetime hardware warranty

B.standard 90-day hardware and software warranty

C.end-user software license agreement and software warranty

D.five-year limited hardware and one-year limited software warranty

Correct:B C D

3.Overlapping the cells of _____ increases the network area and allows users to roam between cells while remaining connected to the network.

A.routers

B.bridges

C.access points

D.client adapters

Correct:C

4.SMARTnet and SMARTnet Onsite provide which two services? (Choose two.)

A.updates to all Cisco software

B.support for Cisco IOS software

C.registered access to Cisco.com

D.support for application software such as Cisco CallManager

Correct:B C

5.A company wants to use new data-intense applications that will require dedicated bandwidth and greater network capacity. The company is currently using hubs that are connected to a router for Internet access. Which two solutions should an account manager recommend that would best meet the needs of the customer? (Choose two.)

A.replace all the hubs with bridges at the access area

B.replace all the hubs with switches at the access area

C.create a network distribution area that is composed of routers

D.create a network distribution area that is composed of Layer-2/3 switches

Correct:B D