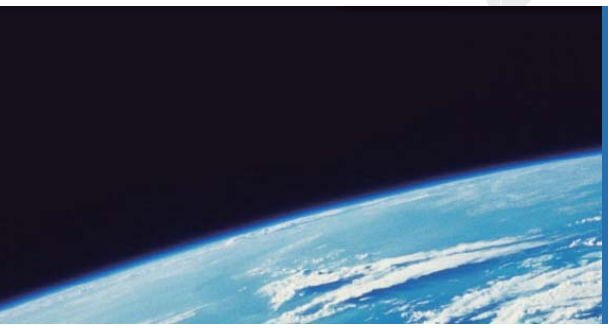
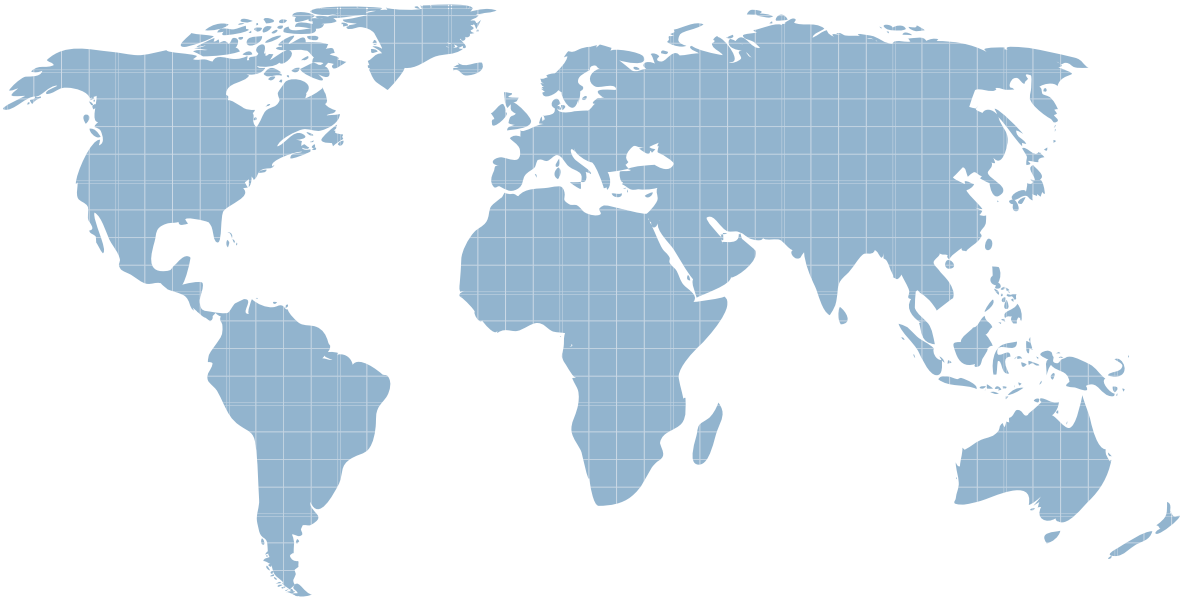


ITTEST

QUESTION & ANSWER

Guías de estudio precisos, Alta tasa de paso!



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Exam : **650-179**

Title : SMB Solutions for Account Managers

Version : DEMO

1.Which business portfolio is appropriate for the customer who has sophisticated requirements and is looking for scalability?
A. Built for Small Business
B. Fit Small Business
C. Right for Small Business
D. Simple Small Business
Answer: B

2.Which Built for Small Business Cisco security product offers a simplified out-of-the-box solution for the small business customer.?
A. Cisco SA500 Series
B. Cisco 800 Series ISR G2
C. Cisco 2900 Series ISR G2
D. Cisco ASA 5500 Series
Answer: A

3.Which series in the Cisco Unified IP Phone Portfolio includes a conference phone and wireless IP phone?
A. 3900Series
B. 6900Series
C. 7900 Series
D. 8900Series
Answer: C

4.Which two advantages does Cisco Business Edition 3000 have over competitors? (Choose two)
A. Flexible secure wireless guest and employee access
B. lower total cost of ownership
C. positioned as a jack-of-all-trades platform
D. simplicity of initial configuration and deployment
E. use of multiple appliances that support up to 300 users
Answer: B,D

5.What are two advantages that the Cisco SA520 all-in-one UTM
A. Access control lists
B. higher bandwidth
C. Virtual private networks
D. URL filtering
E. Cisco Intrusion Prevention System
Answer: D,E

6.What are the three main pillars of the Cisco One Product Portfolio for small business customer*?
A. Collaborate, simplify, virtualized
B. Communicate, share, unify
C. Connect, secure, communicate

D. Converge, connect, secure
Answer: C

7.Which three elements are included with Cisco Small Business Support Service? (Choose three.)
A. Software upgrades and updates
B. Cisco SMART net
C. Next business day advanced hardware replacement
D. Access to the Cisco Small Business Support Center
E. Access to the Cisco Small Business University
F. Five-year subscription terms
Answer: A,C,D

8.Which two key purchase decision factors are most important to a target customer considering the Cisco Unified Communications 300 Series? (Choose two.)
A. Bandwidth
B. Cost
C. Customization
D. Scalability
E. Service
Answer: B,E

9.Which two protocols provide investment protection to Cisco SPA phone owners who are migrating from a hosted offering with a major third-party call control system to an on-premises Cisco unified communications 5000 series? (Choose two)
A. SIP
B. SMTP
C. SNMP
D. SPCP
E. SSL
Answer: A,D

10.Which two options are competitive advantages of Cisco RV Series Routers? (Choose two.)
A. Provide a port to connect a fax machine
B. Easy-to-use, simplified configuration GUI
C. Enhanced features: VLANs, ACL, QoS, IPv6, and cloud services (some models)
D. Embedded wireless included with all routers
E. Protect Link Web included with all routers
Answer: B,C