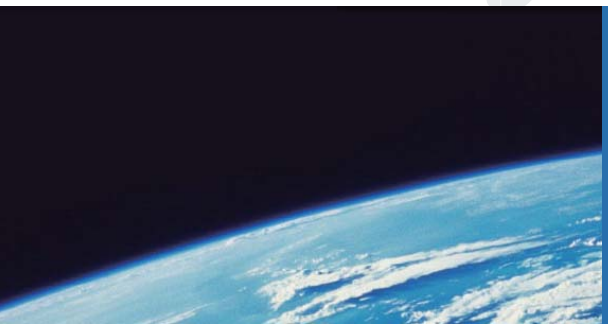

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QUESTION & ANSWER

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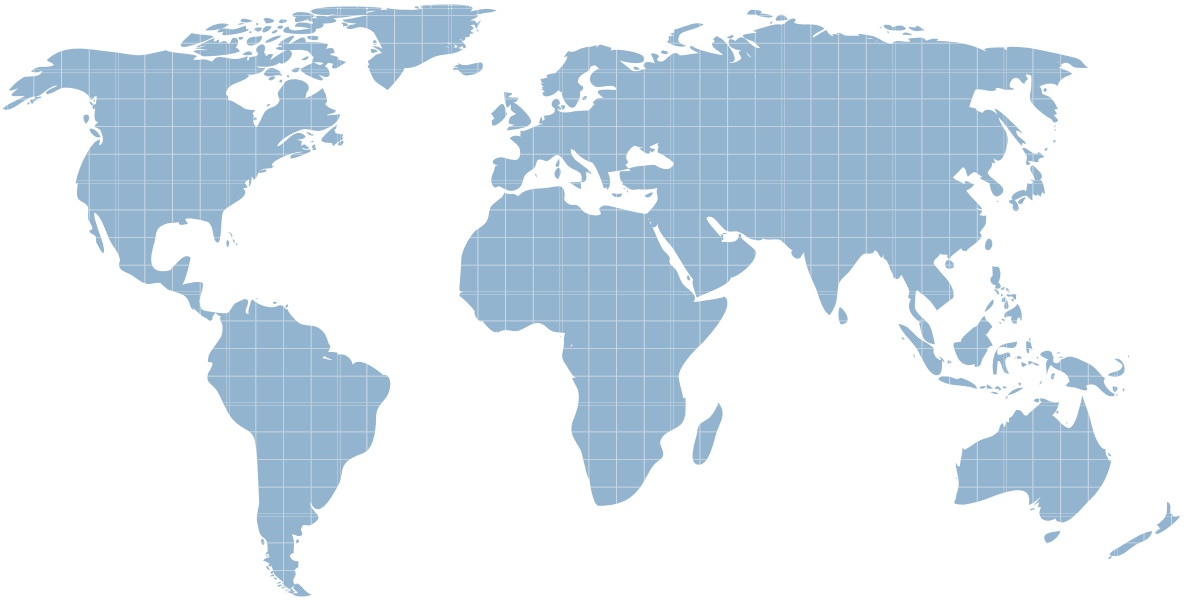

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Exam : **650-303**

Title : Cisco SaaS Conferencing and EIM Resale ATP for theSE Exam

Version : DEMO

1.Which two steps describe best practices for placing a product order? (Choose two.)
A. List the Cisco list price.
B. Indicate the customer (not the partner).
C. Verify any discounts made.
D. Add the branding fee.
E. Add the subscription fee.
Answer: B,D

2.When integrating a customer's LMS and WebEx Training Center, which process works in the background with WebEx Training Center as a conduit.?
A. CloudLink
B. Salesforce.com
C. Blackboard
D. Jumpstart
Answer: C

3.You are connecting into a Cisco WebEx meeting as an authenticated attendee. Which two attributes are required for you to join the meeting successfully? (Choose two.)
A. local parameters
B. password
C. encryption
D. identification
E. cookie
Answer: B,D

4.Which statement about the Cisco WebEx Connect IM capabilities carried out over secure client sessions is true?
A. An encrypted connection is not necessary before the server authenticates the client.
B. It can simply assert its address on the network, just like email communications.
C. An encrypted connection is established using TCP, and then the server authenticates the client.
D. It has a limited ability to block any attempts to clog the network.
Answer: B

5.You are demonstrating Event Center for a customer. Which option is an important feature to highlight?
A. online polls and quizzes
B. registration and lead management
C. one-on-one support
D. IMS support
Answer: D

6.Which option is a characteristic of the Cisco flexible deployment model?
A. cloud options only
B. on-premises options only
C. choice of either cloud or on-premises options

D. on-premises, cloud, and/or hybrid options
Answer: D

7.Which two options are reasons to use Meeting Center and help it stand out from the competition? (Choose two.)
A. You can host, attend, and schedule meetings on mobile devices.
B. Presenters and participants can annotate and make notes on documents.
C. You can integrate hands-on labs and broadcast audio.
D. Users can record all events and make them available for replay and review.
E. You can share meeting summaries via email.
Answer: A,D

8.Which application is used by third-party audio providers to offer meeting controls in real time?
A. telephony service provider
B. XML
C. SAML
D. single sign-on
Answer: B

9.A customer is concerned about the WebEx Connect service because of SaaS risks to security. Which two facts are good responses to this objection? (Choose two.)
A. The WebEx Connect service offers directory integration. The WebEx Connect service offers 128-bit SSL encryption.
B. The WebEx Connect service offers SAS-70 Type D attestation.
C. The WebEx Connect service offers purpose-built infrastructure for real-time communication.
D. The WebEx Connect service offers easy integration with a customer's existing firewall configuration.
Answer: A,D

10.Which audio choices do customers have when they implement the Cisco WebEx meeting applications?
A. SaaS-based WebEx, VoIP, on-premises MeetingPlace, partner audio services
B. SaaS-based WebEx, VoIP, Universal Voice
C. VoIP, hardware-assisted options, partner audio services
D. VoIP, on-premises MeetingPlace, partner audio services
Answer: A