



# **QUESTION & ANSWER**

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## Exam : CIS-CSM

## Title:Specialist - CustomerService Management Exam

### Version : DEMO

1.Configure chat for Agent Workspace so that agents can interact with their customers.

From a chat, agents can: Options are:

- A. Escalate the chat to virtual agent
- B. Create a record, such as an incident or a case
- C. Escalate the chat to another agent

D. Respond to questions

#### Answer: A,B,C,D

2.Why does the implementation team need to deliver core functionality to the customer as quickly as possible?

- A. To expand the technical reach
- B. To facilitate the requirement gathering during the workshops
- C. To complete any complex customizations early enough
- D. To realize near-term ROI (Return on Investment)

#### Answer: D

- 3. What should be part of the pre-engagement collateral?
- A. Frequently Asked Questions (FAQ)
- B. Scoping Guide
- C. Customer Service roles template
- D. Stock Keeping Unit (SKU) and pricing sheet

#### Answer: B

#### Explanation:

Reference: https://www.servicenow.com/content/dam/servicenow-assets/public/en-us/doc-type/data-sheet/dssim.pdf (2)

- 4. What does the Agent Whisper function do?
- A. Lets agents and chat supervisors have a conversation without the requester knowing
- B. Lets the chat supervisors have a conversation with the requester without the agent knowing
- C. Lets agents have chat conversations with other agents without the requester knowing
- D. Lets agents and requesters have a conversation without the chat supervisor knowing

#### Answer: A

#### Explanation:

Reference: https://docs.servicenow.com/bundle/rome-servicenowplatform/page/administer/workspace/concept/agent-whisper-overview.html

5.Predictive Intelligence improves triage quality by eliminating the guesswork.

Predictive Intelligence supports which of the following decisions? (Choose two.)

- A. Case Escalation
- B. Case State
- C. Case Categorization
- D. Case Prioritization

#### Answer: C,D

#### Explanation:

Reference: https://www.servicenow.com/products/predictive-intelligence.html