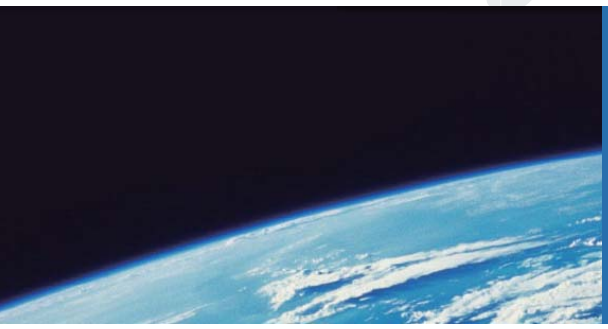

ITTEST

QUESTION & ANSWER

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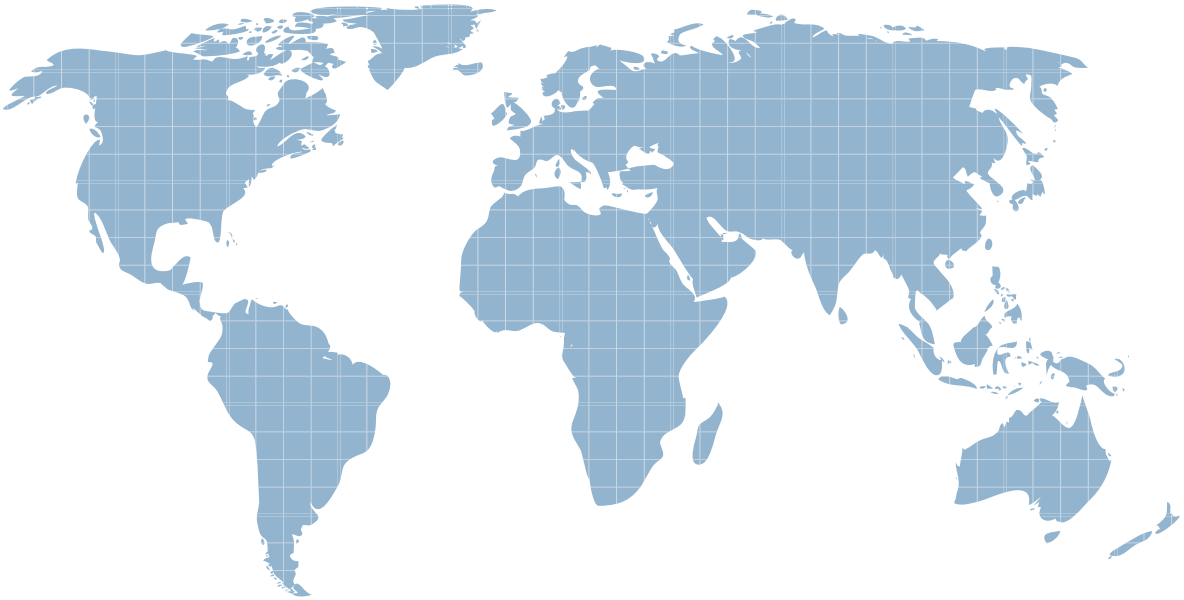

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Exam : **HP2-E45**

Title : Technical Introduction to the HP SMB Portfolio

Version : Demo

1.Which two IT priorities are typically the most important for SMB customers? (Select two.)
A. business continuity
B. cloud services
C. failover capability
D. security
E. redundancy
Answer: B,D

2.Which statements did a Gartner study find to be true about SMBs.? (Select two.)
A. The majority of SMB servers are x86 architecture, with single-core or dual-core processor installations.
B. SMBs tend to run on Linux, HP-UX. and Microsoft operating systems, in nearly equal numbers
C. Approximately two-thirds of SMBs have external RAID
D. Storage area network (SAN) penetration for small businesses is about 80%.
E. On average, small businesses deploy 1 to 4 servers, while medium businesses deploy 19 to 22 servers.
Answer: A,E

3.What must you determine first in order to select a server platform that meets customer needs?
A. the number and type of applications the customer is running
B. how many clients are networked
C. how many simultaneous users are present and anticipated
D. which applications are I/O-intensive and which are bandwidth-intensive
Answer: A

4.HP provides simple, affordable, and reliable ways for SMB customers to build and run their business What is an example of this strategy?
A. The HP SMB Servers program provides SMBs with scalable storage, data protection, and disaster recovery solutions that suit a wide range of needs
B. ProLiant servers make it easy to integrate the heterogeneous environments often found in an SMB environment
C. ProLiant servers, along with VMware ESX Server 3i capabilities, make it attractive for small businesses to transition to a managed environment
D. Because SMBs favor standalone solutions. HP positions its hardware, software, networking, and services offerings accordingly
Answer: A

5.Which characteristics are typical of lower-tier medium businesses? (Select two.)
A. prefer appliance-type solutions
B. have between 10 and 15 servers
C. have anywhere from zero to five full-time IT staff members
D. prefer customized bundles of hardware, software, and services
E. have a high percentage of employees who are Internet- or email-enabled all the time
Answer: D,E

6.DRAG DROP

You are gathering information to assess your customer's environment. Match the business concern with the Information required to assess it.

7.You are analyzing a customer's system in order to determine its hardware availability requirements. Which attributes of the system should you consider? (Select two)

A. repair response time

B. the need for multiprocessing

C. processor speed

D. length of the average transaction

E. reliability

Answer: B,D

8.Which factor is typically the most important for SMBs when considering a technology purchase?

A. scalability

B. mobility

C. reliability

D. database management

Answer: A

9.Which description fits the IT staff at a typical SMB?

A. a handful of generalists

B. one owner who assumes all roles

C. outsourced support staff and contractors

D. dedicated administrators for each aspect of the infrastructure

Answer: A

10.Which approach characterizes HP competitors in the Converged Infrastructure marketplace?
A. factory-integrated bundles
B. common modular infrastructure
C. open integration management software
D. standards-based, comprehensive solutions
Answer: A