ITTEST

QUESTION & ANSWER

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Exam   :   **HP2-H26**

Title   :   Selling HP Client
Virtualization Solutions

Version   :   Demo

1.What term is used for an environment in which the user's computer desktop is stored and provided on a central network server?

A. Citrix Desktop server (CDS)

B. VMware Computing Imaging Environment (VCIE)

C. Virtual Desktop Infrastructure (VDI)

D. Virtual Machine Technology (VMT)

Answer: C

2.Currently, what is one of the most important concerns affecting customers with call centers?

A. delivery of powerful applications to more people on the same grid

B. capture and validation of data at the point of care

C. unified communication

D. adherence to government regulations

Answer: C

3.How can a client virtualization solution reduce the occurrence of unused software licenses in a network environment?

A. It allows users to share individual software licenses over the network.

B. It allows IT to obtain mass software licenses for the standard image to save on individual licensing needs.

C. It allows IT to manage and control software installed on each separate client image so that each user has only the required software.

D. It reduces the need for individual users to access specific applications because they can use the functionality of community software on the server.

Answer: C

4.What is a typical sales cycle for a customer transitioning to a client virtualization solution?

A. seven to ten days

B. three to six weeks

C. six to eighteen weeks

D. six to eighteen months

Answer: B

5.Your customer is looking for a remote computing solution to access different client virtualization environments.

What type of product would you recommend?

A. an upgraded operating system

B. HP Zero Series Thin Clients

C. HP Flexible Thin Clients

D. HP Thin Client Kiosks

Answer: B