



ITTEST

QUESTION & ANSWER

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Exam : HP2-I06

**Title : Selling HP Print Security
2020**

Version : DEMO

- 1.What happens every time you turn on an HP printer running the FutureSmart firmware?
- A. HP Sure Start checks the network connection to see if connected to the correct network.
 - B. HP Sure Protect confirms whether the BIOS Is the same as Its cloud copy.
 - C. HP Sure Start validates that the BIOS code has not been altered from the original trusted version.
 - D. A message is sent to the IT team to Inform them the printer is powered on and working.

Answer: B

- 2.Why should you remind your customers to treat their printers like PCs when it comes to security?
- A. Printers can be a weak point within the company's network, allowing hackers to use them as an entry point into your corporate network.
 - B. Printers are like PCs and need to have their antivirus and network connection daily updated.
 - C. Focusing on printer security makes it easier to sell more hardware, software, and accessories.
 - D. In 2019, according to CIS, more than 50% attacks on the network went through unprotected printers.

Answer: A

- 3.What should you recommend to a customer who does not have a print authentication solution?
- A. HP Control Access with ping printing
 - B. HP DaaS Sure Pull
 - C. HP Jet Access with pull printing
 - D. HP Access Control with secure pull printing

Answer: A

- 4.What is the name of the HP self-healing hardware embedded in HP managed and enterprise printers?
- A. HP BIOSphere
 - B. HP Endpoint Security Controller
 - C. HP Whitelisting
 - D. HP Sure Start

Answer: A

- 5.Why is layered security protection or Defense in Depth important for HP printers?
- A. It allows HP MPS partners to detect an attack using the HP remote monitoring tools as it happens and employ security counter measures.
 - B. If the hacker advances past one layer of protection, it doesn't matter as the data they aim for is backed up in multiple places.
 - C. If the hacker advances past one layer of protection, there are additional layers that continue to protect.
 - D. It allows HP to detect an attack as it happens and immediately employ security counter measures in the other non-infected layers.

Answer: D