



ITTEST

QUESTION & ANSWER

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Exam : **HP2-W103**

Title : **Selling HP Fortify Security
Solutions**

Version : **DEMO**

1.A prospect calls and says; "I want to bring our dynamic testing in-house." What is the appropriate solution?

- A. Fortify Consultant license for SCA + WebInspect
- B. Static Code Analyzer (SCA)
- C. Fortify On Demand (FoD)
- D. WebInspect

Answer: C

Explanation: <http://www8.hp.com/us/en/software-solutions/application-security-testing/>

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3.Which Software Security Center pricing model has a minimum of 10 contributing developers?

- A. Lines of Code
- B. Build to Order
- C. Flexible Deployment
- D. Consultant

Answer: A

4.Which opportunity type often uses Customization Services to ensure success?

- A. Fortify on Demand
- B. Product-Intensive
- C. Strategic/Full Solution
- D. Tactical

Answer: B

5.What is the name given to modern cyber attacks that organizations face and fear the most?

- A. APT or Advanced Persistent Threats
- B. TPA or Total Penetrating Attacks
- C. ATP or Attack Targeting Protocol
- D. PTA or Parallel Threshold Attacks

Answer: A