



ITTEST

QUESTION & ANSWER

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Exam : **HP3-L07**

Title : **Selling HP Storage P4000
Solutions**

Version : **Demo**

1. DRAG DROP

Match each key feature of the HP P4000 LeftHand SAN with its description.

| Description | |
|-------------|--|
| place here | Grow storage performance and capacity online |
| place here | High availability beyond the box |
| place here | Disaster recovery capability |
| place here | Rapid protection and recovery |
| place here | Efficient capacity management |

| | | | | |
|-----------|-------------|--------------|-------------------|--------------------|
| Snapshots | Remote Copy | Network RAID | Thin Provisioning | Storage Clustering |
|-----------|-------------|--------------|-------------------|--------------------|

Answer:

| Description | |
|--------------------|--|
| Storage Clustering | Grow storage performance and capacity online |
| Network RAID | High availability beyond the box |
| Remote Copy | Disaster recovery capability |
| Snapshots | Rapid protection and recovery |
| Thin Provisioning | Efficient capacity management |

| | | | | |
|-----------|-------------|--------------|-------------------|--------------------|
| Snapshots | Remote Copy | Network RAID | Thin Provisioning | Storage Clustering |
|-----------|-------------|--------------|-------------------|--------------------|

2.Which customer situation would indicate an HP P4000 LeftHand SAN storage opportunity.?

- A. a customer who is trying to solve the problem of significant amounts of unstructured data
- B. a large customer with mainframe attached storage
- C. a server virtualization customer who wants to consolidate multiple applications and workloads onto shared, highly available storage
- D. a customer who has several external arrays that they want to virtualize

Answer:C

3.A customer looking for which solution would be a good prospect for an HP P4000 LeftHand SAN?

- A. mainframe attach storage
- B. iSCSI SAN for server or client virtualization
- C. NAS based file storage
- D. disk to disk backup storage

Answer:B