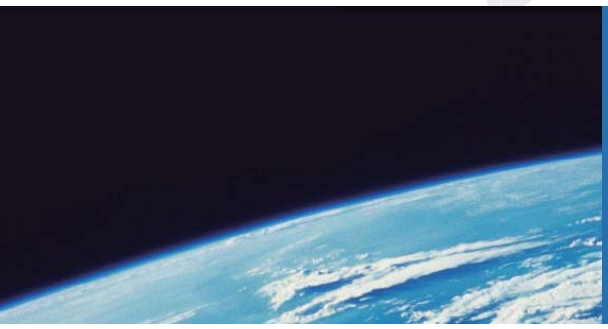

ITTEST

QUESTION & ANSWER

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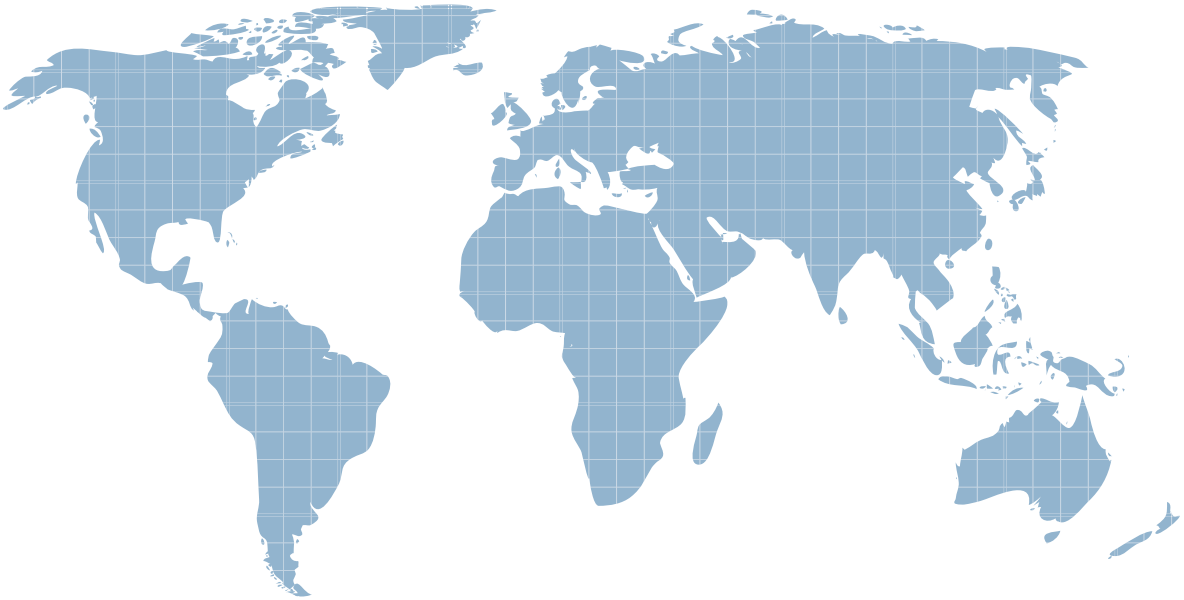

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Exam : **HPE2-E68**

Title : Introduction to Selling HPE Solutions

Version : DEMO

1.Which value proposition is most likely to resonate with small and medium organizations that are seeking a server solution'?
A. HPE BladeSystems can be deployed at remote offices without the need for a server closet.
B. HPE servers are efficient as well as simple to deploy and use.
C. HPE servers offer many technologies for IT staff to tune and optimize.
D. HPE tower servers are designed specifically for the datacenter environment.
Answer: C

2.Which statement is true regarding the Aruba Mobile First platform?
A. It is the only SON-based platform on the market today.
B. it is ranked the number one platform for virtual networking.
C. It is a cloud-based solution for SMBs looking for more agile solutions.
D. It encompasses both wireless and wired solutions.
Answer: A

3.A customer is expanding from one site to three and needs a network device that connects all six offices dispersed throughout the country. Which type of device meets this criteria?
A. WAN router.
B. firewall.
C. unmanaged switch.
D. Layer 2 switch.
Answer: B

4.What is a major factor in influencing many small to medium businesses to require wireless network solutions?
A. the growing BYOD movement.
B. the need to increase connection speed.
C. the need to support legacy devices.
D. the need for greater security.
Answer: A

5.How do UC applications tend to affect customer networks?
A. They introduce the need for dedicated firewall appliances connected to each edge switch.
B. They increase traffic at the network edge and increase speed requirements.
C. They increase the amount of latency that network devices can tolerate.
D. They make the types of traffic that flow through the network more uniform.
Answer: A