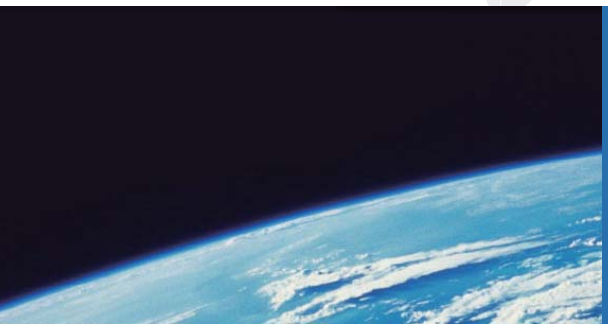
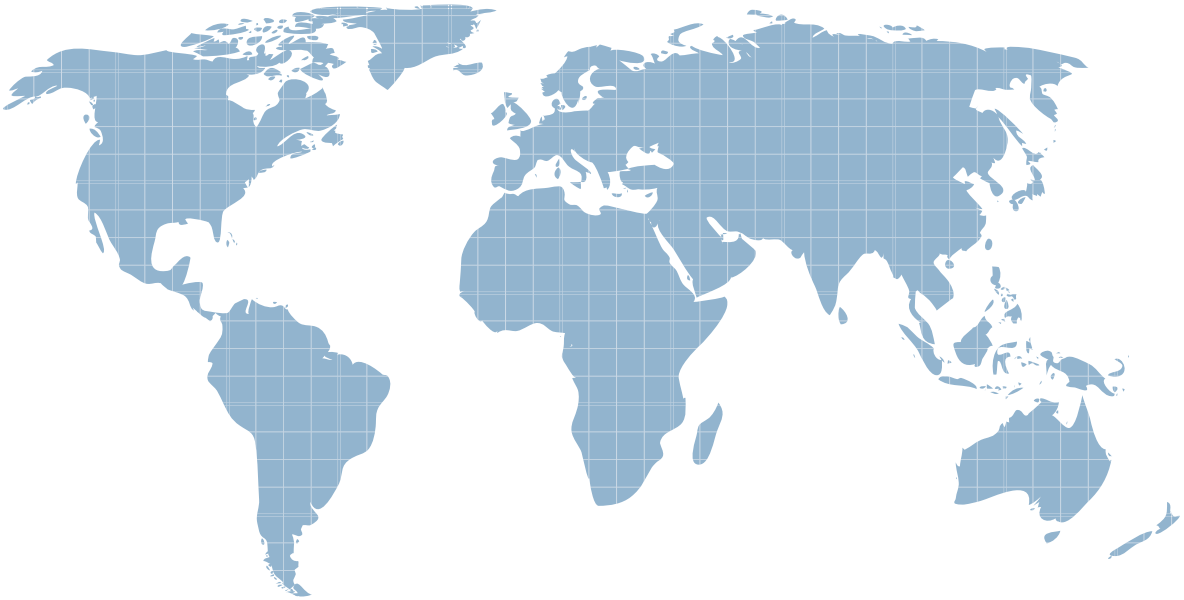


ITTEST

QUESTION & ANSWER

Guías de estudio precisos, Alta tasa de paso!



Ittest ofrece información actualizada de forma gratuita en un año!

http://www.ittest.es/

Exam : **M2050-238**

Title : IBM Commerce Solutions Selling/Order Mgmt Sales Mastery Test v1

Version : Demo

1. IBM Sterling OM provides a single order repository that enables a user to modify, update or track all orders real-time for what type of channel?
A. Field Sales
B. Retail Store
C. Call Center
D. Any combination of channels.
Answer: D

2. IBM Sterling CPQ has customers in many different verticals. Which combination of verticals reflects most accurately, the CPQ customers.?
A. Manufacturing, High Tech, Communication/Media/Entertainment, LifeScience, and Education.
B. Communication/Media/Entertainment/ LifeScience, High Tech, Pharma, Consumer.
C. LifeScience, Manufacturing, Construction, Communication/Media/Entertainment/ Consumer.
D. Manufacturing, High Tech, Communication/Media/Entertainment/ LifeScience, Consumer.
Answer: D

3.IBM Sterling Configurator can be integrated with other applications. What specific characteristic makes it easy to accomplish such integrations?
A. Configurator engine design is based on open standards such as XML and JAV
B. Configurator engine has great performance and scalability characteristics.
C. Configurator engine is a stateless engine.
D. All of the above.
Answer: B